

1Q 2017 Earnings Conference Call

Doug Peterson
President and CEO

Ewout Steenberg
Executive Vice President and CFO

Chip Merritt
Vice President, Investor Relations

April 25, 2017

S&P Global

Comparison of adjusted information to U.S. GAAP information

This presentation includes adjusted financial measures that are derived from the Company's continuing operations. This non-GAAP information is provided in order to allow investors to make meaningful comparisons of the Company's operating performance between periods and to view the Company's business from the same perspective as Company management.

The Company's earnings release dated April 25, 2017 contains exhibits that reconcile the differences between the non-GAAP measures and comparable financial measures calculated in accordance with U.S. GAAP.

S&P Global

2

“Safe Harbor” statement under the Private Securities Litigation Reform Act of 1995

This presentation contains “forward-looking statements,” as defined in the Private Securities Litigation Reform Act of 1995. These statements, which express management’s current views concerning future events, trends, contingencies or results, appear at various places in this report and use words like “anticipate,” “assume,” “believe,” “continue,” “estimate,” “expect,” “forecast,” “future,” “intend,” “plan,” “potential,” “predict,” “project,” “strategy,” “target” and similar terms, and future or conditional tense verbs like “could,” “may,” “might,” “should,” “will” and “would.” For example, management may use forward-looking statements when addressing topics such as: the outcome of contingencies; future actions by regulators; changes in the Company’s business strategies and methods of generating revenue; the development and performance of the Company’s services and products; the expected impact of acquisitions and dispositions; the Company’s effective tax rates; and the Company’s cost structure, dividend policy, cash flows or liquidity.

Forward-looking statements are subject to inherent risks and uncertainties. Factors that could cause actual results to differ materially from those expressed or implied in forward-looking statements include, among other things:

- worldwide economic, financial, political and regulatory conditions, including economic conditions and regulatory changes that may result from the United Kingdom’s likely exit from the European Union;
- the rapidly evolving regulatory environment, in the United States and abroad, affecting S&P Global Ratings, S&P Global Platts, S&P Dow Jones Indices, and S&P Global Market Intelligence, including new and amended regulations and the Company’s compliance therewith;
- our ability to make acquisitions and dispositions and successfully integrate the businesses we acquire;
- the outcome of litigation, government and regulatory proceedings, investigations and inquiries;
- the health of debt and equity markets, including credit quality and spreads, the level of liquidity and future debt issuances;
- the demand and market for credit ratings in and across the sectors and geographies where the Company operates;
- concerns in the marketplace affecting the Company’s credibility or otherwise affecting market perceptions of the integrity or utility of independent credit ratings;
- the effect of competitive products and pricing, including the level of success of new product developments and global expansion;
- consolidation in the Company’s end-customer markets;
- the impact of cost-cutting pressures across the financial services industry;
- a decline in the demand for credit risk management tools by financial institutions;
- the level of merger and acquisition activity in the United States and abroad;
- the volatility of the energy marketplace;
- the health of the commodities markets;
- the impact of cost-cutting pressures and reduced trading in oil and other commodities markets;
- our ability to incentivize and retain key employees;
- the Company’s ability to maintain adequate physical, technical and administrative safeguards to protect the security of confidential information and data, and the potential of a system or network disruption that results in regulatory penalties, remedial costs or improper disclosure of confidential information or data;
- the Company’s ability to successfully recover should it experience a disaster or other business continuity problem from a hurricane, flood, earthquake, terrorist attack, pandemic, security breach, cyber-attack, power loss, telecommunications failure or other natural or man-made event;
- changes in applicable tax or accounting requirements;
- the level of the Company’s future cash flows and capital investments;
- the impact on the Company’s revenue and net income caused by fluctuations in foreign currency exchange rates; and
- the Company’s exposure to potential criminal sanctions or civil penalties if it fails to comply with foreign and U.S. laws and regulations that are applicable in the domestic and international jurisdictions in which it operates, including sanctions laws relating to countries such as Iran, Russia, Sudan and Syria, anti-corruption laws such as the U.S. Foreign Corrupt Practices Act and the U.K. Bribery Act of 2010, and local laws prohibiting corrupt payments to government officials, as well as import and export restrictions.

The factors noted above are not exhaustive. The Company and its subsidiaries operate in a dynamic business environment in which new risks emerge frequently. Accordingly, the Company cautions readers not to place undue reliance on any forward-looking statements, which speak only as of the dates on which they are made. The Company undertakes no obligation to update or revise any forward-looking statement to reflect events or circumstances arising after the date on which it is made, except as required by applicable law. Further information about the Company’s businesses, including information about factors that could materially affect its results of operations and financial condition, is contained in the Company’s filings with the SEC, including the “Risk Factors” section in the Company’s most recently filed Annual Report on Form 10-K.

S&P Global

3

EU regulation affecting investors in credit rating agencies

European Union Regulation 1060/2009 (as amended) applies to credit rating agencies (CRAs) registered in the European Union and therefore to the activities of Standard & Poor’s Credit Market Services Europe Limited, Standard & Poor’s Credit Market Services France SAS and Standard & Poor’s Credit Market Services Italy Srl, indirect wholly-owned subsidiaries of S&P Global Inc., each of which is registered and regulated as a CRA with the European Securities and Markets Authority (“ESMA”).

Any person obtaining direct or indirect ownership or control of 5% or more or 10% or more of the shares in S&P Global Inc. may (i) impact how S&P Global Ratings can conduct its CRA activities in the European Union and/or (ii) themselves become directly impacted by EU Regulation 1060/2009 (as amended).

Persons who have or expect to obtain such shareholdings in S&P Global Inc. should promptly contact Chip Merritt at S&P Global’s Investor Relations department (chip.merritt@spglobal.com) for more information and should also obtain independent legal advice in such respect.

S&P Global

4

Doug Peterson

President and Chief Executive Officer

S&P Global

1Q 2017 highlights

- Attained strong organic revenue growth in every segment
- Outstanding Ratings results were the highlight of the first quarter
- Delivered 630 basis points of adjusted profit margin improvement and adjusted diluted EPS growth of 35%
- Generated \$306 million in free cash flow
- Returned \$307 million through share repurchases and dividends
- Increased adjusted diluted EPS guidance to a range of \$6.00 to \$6.20

S&P Global

6

Outstanding start to 2017

	1Q 2017	1Q 2016	Change
Revenue	\$1,453	\$1,341	+8%
Adjusted operating profit	\$689	\$550	+25%
Adjusted operating margin	47.4%	41.1%	+630 bps
Average diluted shares outstanding	260.8	267.2	(6.4) shares
Adjusted diluted EPS	\$1.62	\$1.20	+35%

(\$ and shares in millions, except earnings per share)

1Q 2017 FINANCIAL HIGHLIGHTS:

- Organic revenue increased 18%
- Adjusted profit growth exceeded revenue growth
- Achieved 630 basis-point improvement in adjusted operating profit margin
- Forex had a \$8 million unfavorable impact on revenue and a \$6 million unfavorable impact on adjusted operating profit

S&P Global

7

Tight spreads led to a surge in high-yield issuance and leveraged loan refinancing

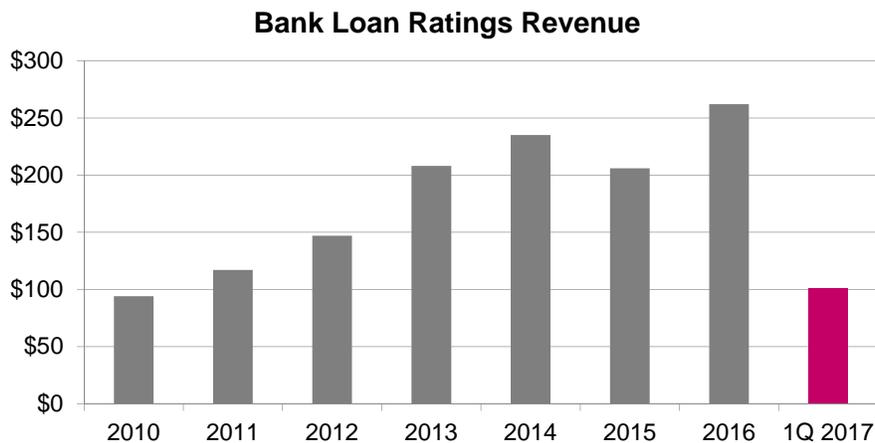


While GDP is the fundamental driver of long-term issuance, tight spreads influence timing tactics

S&P Global

8

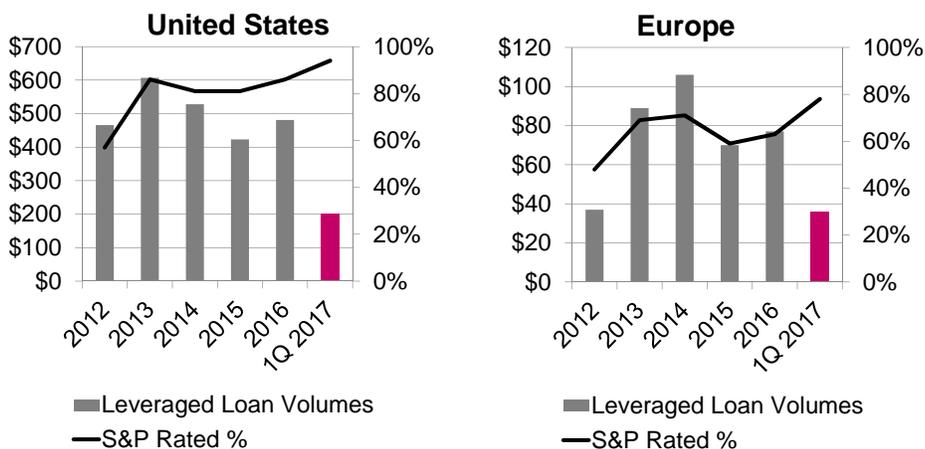
Bank loan ratings providing another source of revenue growth



S&P Global

9

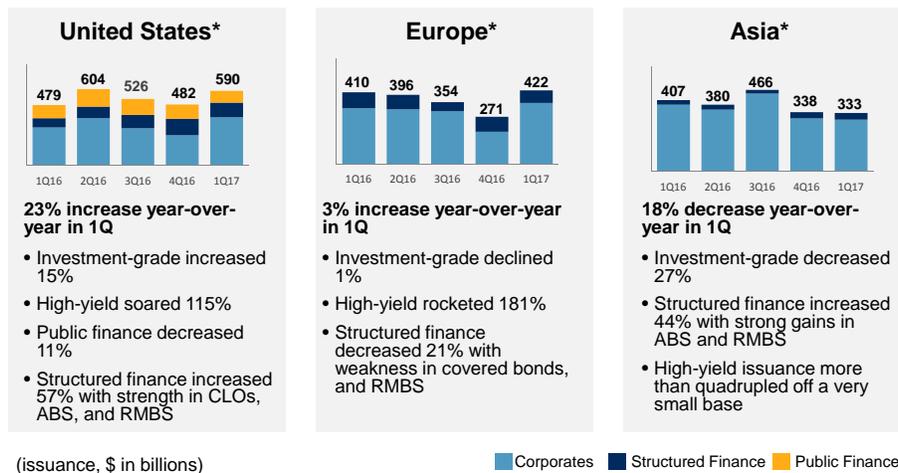
Leveraged loan issuers increasingly secure a rating from S&P



S&P Global

10

Global high-yield issuance increased more than \$100 billion vs. 1Q 2016

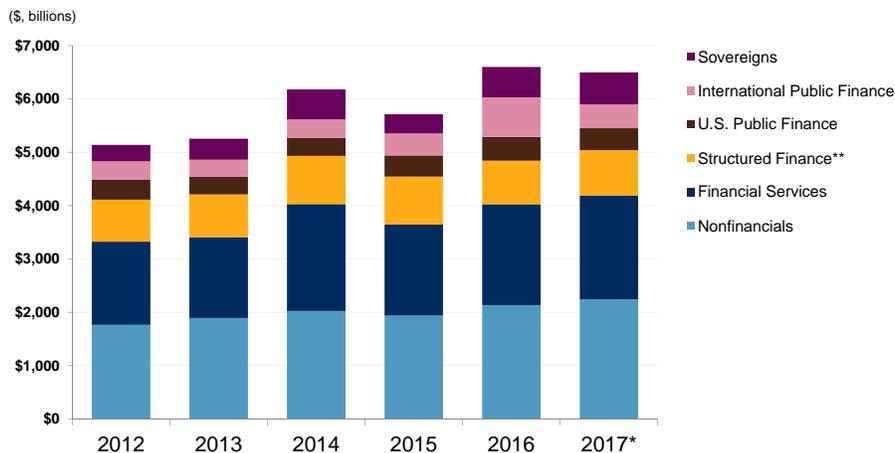


S&P Global

Source – Thomson Financial Securities and Harrison Scott
* Excludes sovereign issuance

11

Forecast 2017 global issuance to decline by 1% due to decline in International Public Finance



*Full-year forecast. **Excludes transactions that were fully retained by the originator; also excludes domestically-rated Chinese issuance.
Source: Harrison Scott; Thomson Financial; S&P Global Fixed Income Research

Copyright © 2017 by Standard & Poor's Financial Services LLC. All rights reserved.

S&P Global

12

S&P 500®: CELEBRATING 60 YEARS



S&P Global

13

S&P Dow Jones Indices continues to expand

- **Launched S&P Green Bond Select Index**
– Designed to track the global green bond market
- **Introduced S&P Global Revenue Exposure Indices** – This index family measures the performance of companies dominating revenue streams from targeted regions internationally
- **Entered agreement to develop a new ESG index for MILA region** – Intended to track the performance of companies with the highest RobecoSAM sustainability scores in the Pacific Alliance region
- **Signed Memorandum of Understanding with FMDQ OTC Securities Exchange** – Intended to finalize a strategic agreement to create co-branded fixed income-based indices in Nigeria



ROBECOSAM
We are Sustainability Investing.

FMDQ
OTC Securities Exchange
empowering the Nigerian debt capital & FX markets

S&P Global

14

Platts price assessments utilized in new derivatives

- **ICE to launch LNG derivative contracts**

These contracts will be cash-settled against the Platts LNG Gulf Coast Marker price assessment and use Platts-derived U.S. GCM LNG forward curves for daily settlement purposes



- **First Black Sea Wheat swap traded**

First OTC swap contract for Black Sea wheat traded with Platts Black Sea Wheat price assessment as the settlement price

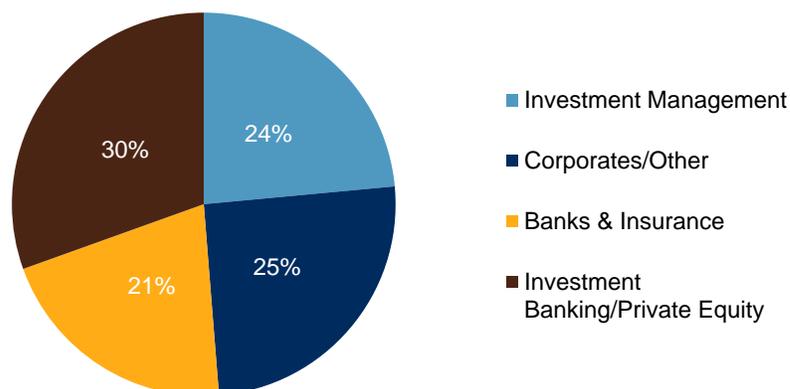


S&P Global

15

Market Intelligence: Providing essential intelligence to a wide variety of customers

Annualized Contract Value* by Customer Type



S&P Global

* Includes those products in Market Intelligence where annualized contract value is applicable

16

Geopolitical risk and central bank actions may create second half market volatility

Opportunities



Stronger U.S. economy, Promising European GDP outlook



European Central Bank QE continues



Strong global equities, Recovering commodity markets



Shift from active to passive investing

Risks



Potential for Fed to begin unwinding balance sheet and to raise rates more frequently



Brexit and upcoming European elections



U.S. policy agenda e.g., trade



Continued devaluation of most currencies relative to U.S. dollar

New directors added in the past year further diversifies Board of Directors



Marco Alverà
Chief Executive Officer of Snam S.p.A.



Stephanie C. Hill
Vice President & General Manager Cyber Ships & Advanced Technologies (CSAT) for Rotary and Mission Systems Lockheed Martin

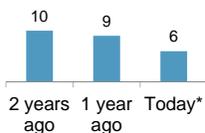


Monique F. Leroux
President International Cooperative Alliance Chair of the Board Investissement Québec

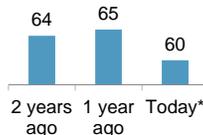


Maria R. Morris
Executive Vice President Global Employee Benefits Interim Head of the U.S. Business MetLife, Inc.

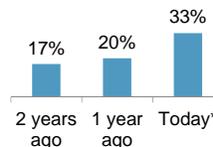
Average tenure



Average age



Percent women



Ewout Steenbergen

Executive Vice President, Chief Financial Officer

S&P Global

19

1Q 2017: Revenue growth, margin gains, lower taxes, and share repurchases drive EPS increase

Organic revenue increased 18%

	1Q 2017	1Q 2016	Change
Revenue	\$1,453	\$1,341	+8%
Adjusted total expense	\$764	\$791	(3%)
Adjusted operating profit	\$689	\$550	+25%
Adjusted operating profit margin	47.4%	41.1%	+630 bps
Adjusted interest expense, net	\$37	\$40	(8%)
Adjusted effective tax rate	30.3%	31.7%	(140 bps)
Adjusted net income (less NCI)	\$422	\$320	+32%
Adjusted diluted EPS	\$1.62	\$1.20	+35%
Average diluted shares outstanding	260.8	267.2	(6.4) shares

(\$ and shares in millions, except earnings per share)

S&P Global

20

Impact of foreign exchange rates on 1Q 2017 results

Favorable (Unfavorable)	Ratings	Market and Commodities Intelligence	S&P Dow Jones Indices
Revenue	(\$6M)	(\$2M)	–
Adj. operating profit	(\$8M)	–	+\$2m

(\$ in millions)

Key factors mitigating impact of currency changes

- Approximately ½ of international revenue is invoiced in U.S. dollars
- Hedges are in place for key currencies to mitigate a portion of the risk

Key currencies that impacted the quarter

- Ratings was primarily impacted by weakness year-over-year in the British pound and Euro

S&P Global

21

1Q 2017: Non-GAAP adjustments to operating profit

	1Q 2017
Acquisition and divestiture related adjustments	(\$15)
Legal settlement reserve	(\$2)
Total pre-tax expense excluded from adjusted results	(\$17)

(\$ in millions)

	1Q 2017
Deal-related amortization	(\$24)

(\$ in millions)

S&P Global

22

Ratings' performance delivers outsized gains with all segments generating strong organic growth

1Q 2017 vs. 1Q 2016

	Ratings	Market and Commodities Intelligence	S&P Dow Jones Indices
Reported revenue	+29%	(10%)	+14%
Organic revenue	+29%	+7%	+13%
Adjusted operating profit	+50%	(3%)	+14%
1Q 2017 adjusted operating margin	53.1%	37.6%	67.9%
Adjusted operating margin change (bps)	+750	+270	+20

S&P Global

23

Ratings: Surge in high-yield and bank loan ratings propel results

	1Q 2017	1Q 2016	Change
Revenue	\$714	\$552	+29%
Adjusted segment operating profit	\$379	\$252	+50%
Adjusted segment operating margin	53.1%	45.6%	+750 bps

(\$ in millions)

1Q 2017 HIGHLIGHTS:

- Revenue increased 29% including a 1% unfavorable impact from forex
- Tight spreads drove high-yield issuance and bank loan volume
- Adjusted operating margin increased substantially due to strong revenue growth, partially offset by increased headcount and incentive compensation

S&P Global

24

Ratings: Robust high-yield issuance results in stellar transaction revenue growth

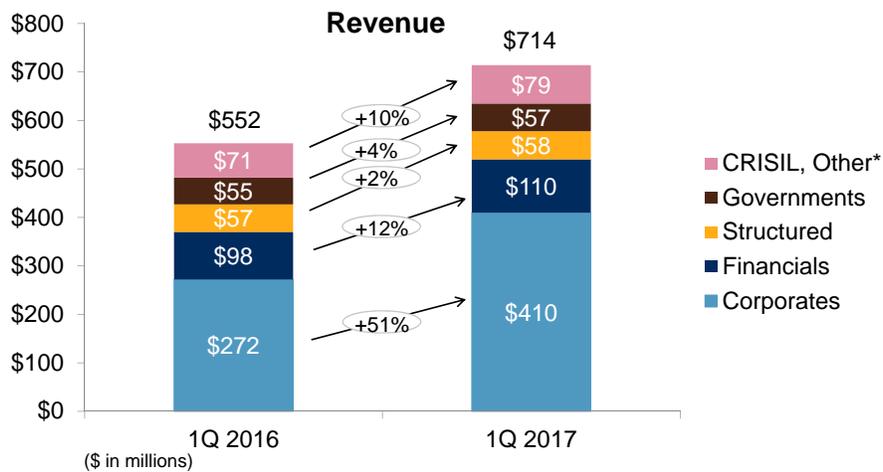
	1Q 2017	1Q 2016	Change
Non-transaction	\$341	\$327	+4%
Transaction	\$373	\$225	+65%

(\$ in millions)

1Q 2017 HIGHLIGHTS:

- Non-transaction revenue increased from growth in surveillance fees, entity fees, intersegment royalties from Market Intelligence, and CRISIL
- Transaction revenue increased primarily from a substantial increase in high-yield bond and bank loan ratings as well as improved contract terms

Ratings: Corporate revenue growth dominates quarter



Details may not sum to total due to rounding

Market and Commodities Intelligence: Delivered strong organic revenue growth

	1Q 2017	1Q 2016	Change
Revenue	\$593	\$661	(10%)
Adjusted segment operating profit	\$223	\$230	(3%)
Adjusted segment operating margin	37.6%	34.9%	+270 bps

(\$ in millions)

1Q 2017 HIGHLIGHTS:

- Organic revenue increased 7%
- Reported revenue declined with divestitures of J.D. Power, SPSE/CMA, Equity and Fund Research, and QuantHouse
- Adjusted operating profit declined due to the divestiture of several profitable businesses
- Adjusted operating margin improved primarily due to the sale of lower margin businesses, strong organic revenue growth, and SNL integration synergies

S&P Global

27

Market Intelligence: Recent divestitures mask solid organic growth

	1Q 2017	1Q 2016	Change
Revenue	\$402	\$407	(1%)

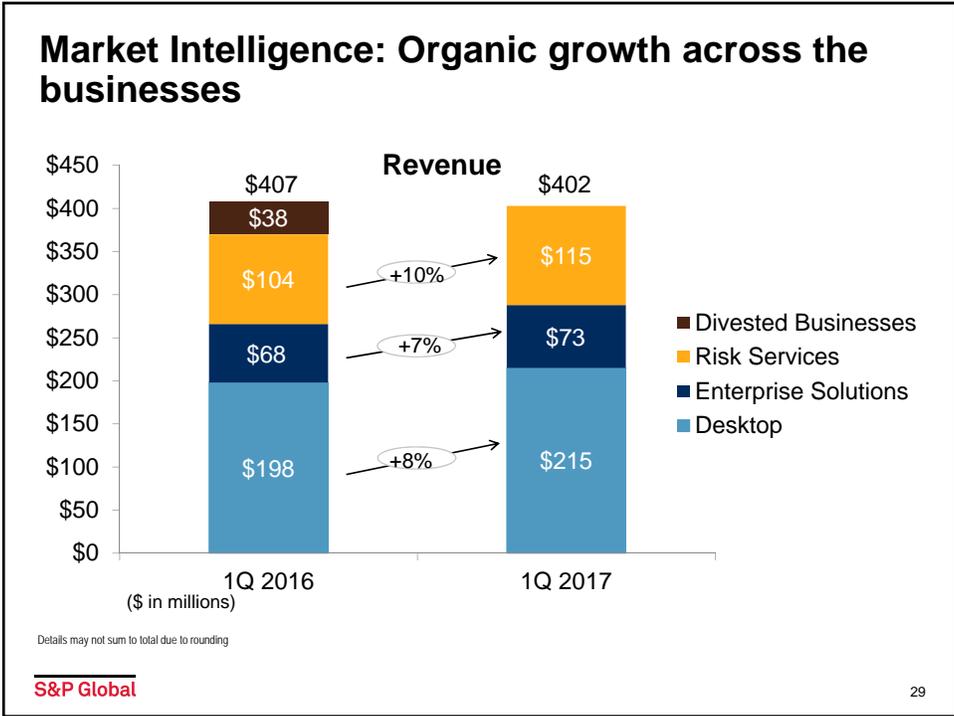
(\$ in millions)

1Q 2017 HIGHLIGHTS:

- Organic revenue increased 9% with growth across all major products
- Realized a 9% increase in Market Intelligence desktop users
- Unified S&P Capital IQ and SNL commercial organization now in place
- Expanded content quality reward program to include most of Capital IQ content
- Entered into a strategic relationship with Kensho Technologies

S&P Global

28



Platts: Organic revenue growth continues as commodity markets recover

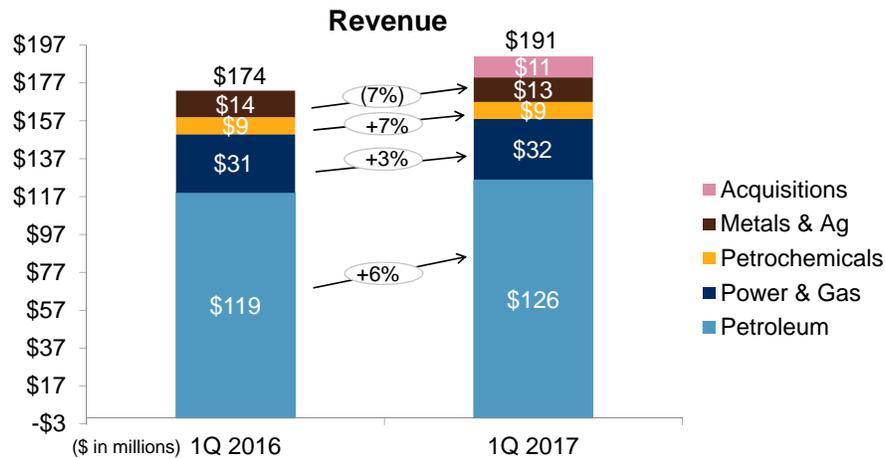
	1Q 2017	1Q 2016	Change
Revenue	\$191	\$174	+10%

1Q 2017 HIGHLIGHTS:

- Organic revenue increased 4% due to modest growth in both subscriptions and Global Trading Services
 - The core subscription business delivered mid single-digit revenue growth with similar gains across all commodity groups
 - Global Trading Services' low single-digit revenue increase was primarily due to timing of revenue and strong trading volumes in petroleum, partially offset by weakness in metals
- Announced inclusion of Norway's Troll as the latest addition of crude grade in the Brent basket beginning January 2018

S&P Global 30

Platts: Organic revenue growth led by Petroleum



Details may not sum to total due to rounding

S&P Global

31

S&P Dow Jones Indices: 2017 starts with strong revenue growth

	1Q 2017	1Q 2016	Change
Revenue	\$171	\$151	+14%
Adjusted segment operating profit	\$116	\$102	+14%
Adjusted segment operating margin	67.9%	67.7%	+20 bps
SPGI share of Adj. Seg. Op. Profit*	\$86	\$76	+13%

(\$ in millions)

1Q 2017 HIGHLIGHTS:

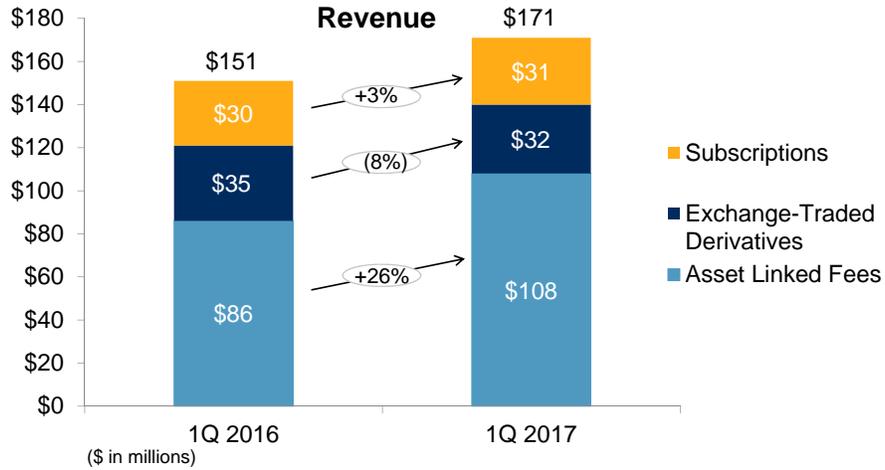
- Revenue led by surge in ETF AUM growth
- Adjusted segment operating margin increased modestly as revenue gains were partially offset by increased headcount in commercial and operations to support future growth.

S&P Global

* The Company owns 73% of the S&P Dow Jones Indices joint venture

32

S&P Dow Jones Indices: Surge in asset-linked fees lead revenue growth



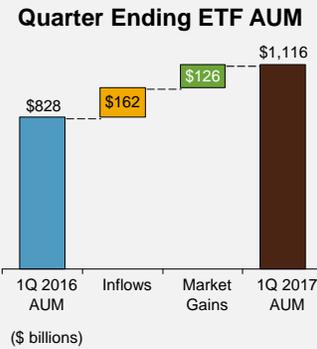
Details may not sum to total due to rounding

S&P Dow Jones Indices: Quarter ending ETF AUM tied to our indices up 35%

Asset-Linked Fees (primarily exchange-traded funds):

- Exchange-traded products industry reached inflows of \$189 billion, a new record for a first quarter
- 1Q average AUM associated with our indices increased 39% year-over-year

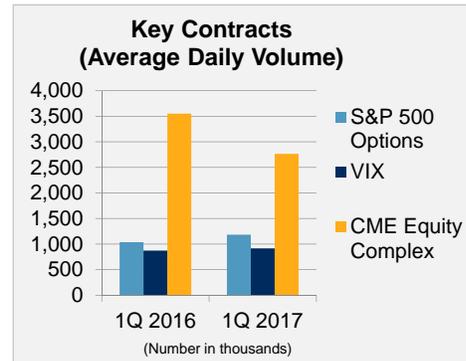
- Quarter ending ETF AUM associated with our indices reached a new record of \$1,116 billion, surpassing the previous quarterly record of \$1,023 billion set 12/31/16



S&P Dow Jones Indices: Exchange-traded derivatives faced tough comparison to 1Q16

Transaction (exchange-traded derivatives):

- Revenue declined due to a 10% decrease in average daily volume of products based on S&P DJI's indices, largely a result of declines at the CME equity complex



S&P Global

35

Capital position

	1Q 2017	4Q 2016
Cash and cash equivalents	\$2,411	\$2,392
Long-term debt	\$3,565	\$3,564
Gross debt/adjusted EBITDA	1.3x	1.4x

(\$ in millions)

Approximately \$1.8 billion was held outside the U.S. at the end of 1Q 2017

S&P Global

36

Free cash flow up substantially over 1Q 2016

	1Q 2017	1Q 2016
Cash provided by (used for) operating activities	\$353	\$185
Capital expenditures	(23)	(16)
Dividends and other payments to noncontrolling interests	(24)	(33)
Free cash flow	\$306	\$136
After-tax legal settlements	1	108
Free cash flow, excluding above items	\$307	\$244

(\$ in millions)

1Q 2017 return of capital totaled \$307 million:

- \$201 million repurchasing 1.5 million shares
- \$106 million in dividends

S&P Global

37

2017 GAAP guidance: changes highlighted below

	Previous GAAP	New GAAP
Reported revenue	Flat	Low single-digit increase
Organic revenue	N.A.	N.A.
Unallocated expense	\$145 - \$150 million	\$130 - \$140 million
Deal-related amortization	N.A.	N.A.
Operating profit margin	~100 bps increase	42.5% - 43.5%
Interest expense	~\$155 million	~\$155 million
Tax rate	30% - 31%	30% - 31%
Diluted EPS	\$5.65 - \$5.90	\$5.72 - \$5.92

Capital expenditures	\$125 - \$140 million	\$125 - \$140 million
Free cash flow	~\$1.6 billion	> \$1.6 billion
Regular dividend per share (annual basis)	\$1.64	\$1.64

S&P Global

38

2017 Adjusted guidance: diluted EPS increased and other changes highlighted below

	Previous Adjusted	New Adjusted
Reported revenue	N.A.	N.A.
Organic revenue	Mid single-digit increase	Mid to high single-digit increase
Unallocated expense	\$145 - \$150 million	\$130 - \$140 million
Deal-related amortization	~\$100 million	~\$100 million
Operating profit margin	~100 bps increase	44.5% - 45.5%
Interest expense	~\$155 million	~\$155 million
Tax rate	30% - 31%	30% - 31%
Diluted EPS	\$5.90 - \$6.15	\$6.00 - \$6.20
Capital expenditures	\$125 - \$140 million	\$125 - \$140 million
Free cash flow	~\$1.6 billion	> \$1.6 billion
Regular dividend per share (annual basis)	\$1.64	\$1.64

S&P Global

39

1Q 2017 Earnings Conference Call

Doug Peterson
President and CEO

Ewout Steenberg
Executive Vice President and CFO

Chip Merritt
Vice President, Investor Relations

April 25, 2017

S&P Global

1Q 2017 Earnings Conference Call

REPLAY OPTIONS

Internet: Webcast replay available for one year
Go to <http://investor.spglobal.com>

Telephone: Replay available through May 25, 2017

Domestic: 866-485-0041
International: 203-369-1613

Doug Peterson
President and CEO

Ewout Steenberg
Executive Vice President and CFO

Chip Merritt
Vice President, Investor Relations

April 25, 2017

S&P Global